



KD-6451
B. E. II (Sem. IV) (Civil) Examination
December – 2012
Elements of Management

Time : 3 Hours]

[Total Marks : 100

Instruction :

(1)

<p>नीचे दृष्टावेक निशानीवाणी विगतो उत्तरवही पर अवश्य बपवी. Fillup strictly the details of signs on your answer book.</p> <p>Name of the Examination : B. E. II (Sem. IV) (Civil)</p> <p>Name of the Subject : Elements of Management</p> <p>Subject Code No. : 6 4 5 1 Section No. (1, 2,.....): Nil</p>	<p>Seat No. : [][][][][][][]</p> <p style="text-align: center;">Student's Signature</p>
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(2) All questions are compulsory.

(3) Figures to the right indicate full marks of the question.

- 1 Define management and explain functions of management in detail. 16
- 2 Explain various sources of recruitment and process of selection. 16
- 3 Write short note : (any three) 18
 - (a) Name and importance of personal management
 - (b) MBO
 - (c) Sources of finance
 - (d) Types of leadership.
- 4 Explain different organizational structures. 16

- 5** Explain Maslow's motivation theory. **16**
- 6** Write short note : (any three) **18**
- (a) Departmentalization
 - (b) Scientific management
 - (c) Concept of cost and revenue
 - (d) Co-ordination.
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